To Our Shareholders:

Shinya Ogawa
President, Member of the Board

PACIFIC INDUSTRIAL CO. LTD.

100 Kyutoku-Cho, Ogaki, Gifu, Japan

#### NOTICE OF THE 93RD ORDINARY GENERAL MEETING OF SHAREHOLDERS

We hereby inform you of the 93rd Ordinary General Meeting of Shareholders to be held as follows. If you are unable to attend the meeting, you can exercise your voting rights by mailing the enclosed Voting Rights Exercise Form or via the Internet. Please review the Reference Documents for the General Meeting of Shareholders, and exercise your voting rights no later than 17:00 on Friday, June 16, 2017(JST).

**1. Date:** 10:00 am, Saturday, June 17, 2017

**2. Place:** at the room Kyokko in OGAKI FORUM HOTEL.

2-31 Mangoku, Ogaki, Gifu, Japan

3. Objectives of the Meeting:

#### **Reports:**

- (1) Business Report and Consolidated Financial Statements, as well as Results of the Audits of the Consolidated Financial Statements by the Accounting Auditors and the Audit & Supervisory Board for the 93rd Fiscal Term (from April 1, 2016 to March 31, 2017).
- (2) Financial Statements for the 93nd Fiscal Term (from April 1, 2016 to March 31, 2017)

## Agenda:

**Proposal No.1: Distribution of Surplus** 

Proposal No.2: Election of Seven (7) Members of the Board

Proposal No.3: Election of One (1) Substitute Audit & Supervisory Board Member

Proposal No.4: Payment of Final Retirement Benefits in Accordance With the Abolishment of The Retirement Benefit Payment System for Outside and Audit & Supervisory Board Members

- $\blacksquare$  For those attending, please present the enclosed Voting Rights Exercise Form at the reception desk of the venue.
- If any corrections are made to the reference materials to be distributed at the shareholders' meeting, as well as the business report and statements of accounts (consolidated and non-consolidated), such corrections will also be listed on the following website.
- Notes to the consolidated and non-consolidated statements of accounts are listed on our website in accordance with law and with Article 14 of the Articles of Incorporation. The notes can be viewed online and, therefore, are not included in this notice or accompanying materials.

  The consolidated and non-consolidated statements of accounts audited by the accounting auditor and the board of corporate auditors include the notes listed on the website as well as the contents of this notice and accompanying materials. (Japanese only)

website: http://www.pacific-ind.co.jp/investor/meeting/

## Guide to the Exercise of voting Rights via the Internet, etc.

If you exercise your voting rights via the Internet, please check the following prior to doing so. If you are attending the meeting, it is unnecessary to exercise your voting rights by mailing or via the Internet, etc.

## 1. Exercise of Voting Rights via the Internet

- (1)On the website for exercise of voting rights (http://www.evote.jp/), please use the log-in ID and temporary password given on your Voting Rights Exercise Form and follow the on-screen instructions to indicate your approval or disapproval of each proposal.
- (2)To prevent unauthorized access by persons who are not qualified shareholders ("impersonation")and manipulation of voting details, please be aware that shareholders using this site will be asked to change their temporary passwords.
- (3) Every time the Annual General Meeting of Shareholders is convoked, new log-in IDs and temporary passwords will be issued.

#### 2. Handling of Duplicate Voting

- (1)If you exercise your voting rights in duplicate in both writing and via the Internet, the vote Exercised via the Internet will be deemed valid.
- (2)If you exercise your voting rights in duplicate via the Internet, your last vote exercised will be deemed valid. Also, if you exercise your voting rights in duplicate on computers, smartphones and/or mobile phones, your last vote exercised will be deemed valid.

#### 3. Cost Incurred in Accessing the Exercise of Voting Rights Website

The costs incurred when accessing the voting website, such as Internet access fees and telephone charges, will be borne by shareholders. Also, fees required to use mobile phones, such as packet transmission fees, will be borne by shareholders.

## 4. Exercise of Voting Rights Website

- (1) Exercise of your voting rights via the Internet is possible only by accessing the Exercise of Voting Rights Website that is designated by the Company (<a href="http://www.evote.jp/">http://www.evote.jp/</a>), from a computer, smartphone, and/or mobile phone.
  - (Please note that operation stops from 2:00 a.m. to 5:00 a.m. each day)
- (2) The exercise of voting rights on the Exercise of Voting Rights Website for computers or Smartphones may not be possible in certain operating environments due to factors including the use of a firewall when accessing the Internet, the use of antivirus software, and/or the use of a proxy server.
- (3)To exercise your voting rights on mobile phones, please use i-mode, EZweb, or Yahoo! Keitai services. For security reasons, you cannot vote by a mobile phone which does not have functions of encrypted transmission (TLS transmission) or transmission of phone ID

## information.

(4)If you have any questions, please contact our Help Desk listed on the next page.

(Note) "i-mode", "EZweb", and "Yahoo!" are trademarks or registered trademarks of NTT DOCOMO lnc., KDDI Corporation and Yahoo! Inc. respectively  $\cdot$ 

For inquiries about the system and other matters, contact:

Securities Business Division (Help Desk), Mitsubishi UFJ Trust and Banking Corporation

Phone: (0120)173-027 (To11 Free) (available from 9:00 to 21:00) (Japan only)

## **Proposal No.1: Distribution of Surplus**

The Company intends to maintain a policy of stable improvement of the dividend level with due consideration of operation results and the payout ratio for the distribution of profits of shareholders.

To improve the value of the Company and secure the profits for shareholders, internal reserves will be utilized for investment and future business development to reinforce and improve the corporate quality.

Based on the policy, to respond the support of shareholders, we hereby propose that you approve the fiscal year-end dividend for this fiscal year as described below.

- 1. Type of property for dividends: Money
- 2. Allotment of property for dividends to shareholders and total amount thereof:
  - 15 yen per share of the Company's common stock
  - Total amount 896,772,480 yen
  - Note: The annual dividend proposed for the fiscal year, including the interim dividend, is 28 yen per share.
- 3. Effective date of the dividends from surplus: June 19, 2017

## Proposal No.2: Election of Seven (7) Members of the Board

The term of all of seven (7) current members of the board expires at the conclusion of this 93nd Ordinary General Meeting of Shareholders. We hereby propose that you elect seven (7) members of the board.

The nominees for members of the board are as follows:

Nominee NO.		Name	Current posts, assignments in the Company and attribute	Board Meeting attendance in fiscal year 2016
1	Reappointment	Shinya Ogawa	President, Member of the Board	12/12 (100%)
2	Reappointment	Takayuki Ishizuka	Executive Vice President, Member of the Board General Manager, Stamping & Molding Products Business Unit In charge of cost	11/12 (92%)
3	Reappointment	Katsuya Suzuki	Senior Managing Officer, Member of the Board General Manager, Technical Planning Center Deputy General Manager, Stamping&Molding Business Unit In charge of quality assurance and QMS	10/12 (83%)
4	Reappointment	Tetsushi Ogawa	Senior Managing Officer, Member of the Board General Manager, Planning & Administration Center General Manager, Strategic Production Planning Center In charge of Corporate Ethics, Safety &Health, Information Systems, Environment, EMS, Risk Management and Manufacturing	11/12 (92%)
5	Reappointment	Hisashi Kayukawa	Managing Officer, Member of the Board General Manager, Valve & Tire Pressure Monitoring System Business Unit Deputy General Manager, Technical Planning Center	12/12 (100%)
6	Reappointment	Hiroshi Kurokawa	Outside Board Member and Independent Officer	12/12 (100%)
7	Reappointment	Osamu Motojima	Outside Board Member and Independent Officer	12/12 (100%)

#### 1. Shinya Ogawa (September 8, 1947) Reappointment



■ Brief personal history, posts and assignments in the Company

April 1973: Joined Toyota Motor Co., Ltd. (Current Toyota Motor Corporation)

January 1981: Left Toyota Motor Co., Ltd.
February 1981 Joined Pacific Industrial Co., Ltd.

June 1983: Member of the Board

June 1985: Managing Officer, Member of the Board

March 1989: Senior Managing Officer, Member of the Board
February1990: Executive Vice President, Member of the Board
June 1996: President, Member of the Board (current position)

■ Number of the Company's shares owned: 1,444,549

■ Reason that the Company appointed Shinya Ogawa as a candidate for member of the board:

President Shinya Ogawa has led our long-term management plan "PACIFIC GLOCAL VISION 2020," and has advanced the Company's growth and development through management with consideration given to all stakeholders. He has good insight and abundant experience as a corporate manager, which is proven by his past achievements, so we appointed him as a candidate.

## 2. Takayuki Ishizuka (December 16, 1948) Reappointment



■ Brief personal history, posts and assignments in the Company

May 1973: Joined Pacific Industrial Co., Ltd.

June 2004: Operating Officer
June 2007: Managing Officer

June 2008: Managing Officer, Member of the Board

June 2009: Senior Managing Officer, Member of the Board
June 2015: Executive Vice President, Member of the Board
January 2017: Executive Vice President, Member of the Board

General Manager, Stamping & Molding Business Unit

In charge of cost (current position)

- Important post concurrently held at another corporation: President, Taiheiyo Sangyo Co., Ltd.
- Number of the Company's shares owned: 25,000
- Reason that the Company appointed Takayuki Ishizuka as a candidate for member of the board:

Takayuki Ishizuka has been involved in the sales and production departments for many years and created a good relationship with customers, as well as showing strong leadership to reinforce business. He is currently serving as Vice President to assist the President, and has abundant work experience and the knowledge for general sales and production operations, so we appointed him as a candidate.

#### 3. Katsuya Suzuki (August 26, 1955) Reappointment



■ Brief personal history, posts and assignments in the Company

April 1979: Joined Toyota Motor Co., Ltd. (Current Toyota Motor Corporation)

January 2002: General manager, Body Department, Tsutsumi Plant

January 2003: General manager, Stamping Production Technology Department

January 2005: General manager, Body Department, Tahara Plant

January 2009: Seconded to Pacific Industrial Co., Ltd.

Managing Officer of Pacific Industrial Co., Ltd.

June 2009: Left Toyota Motor Corporation

Managing Officer, Member of the Board

June 2015: Senior Managing Officer, Member of the Board Senior Managing Officer, Member of the Board

General Manager, Technical Planning Center

Deputy General Manager, Stamping & Molding Business Unit In charge of quality assurance and QMS (current position)

- Number of the Company's shares owned: 16,800
- Reason that the Company appointed Katsuya Suzuki as a candidate for member of the board:

Katsuya Suzuki has been involved in the technology development, production engineering, and production departments for many years, and has worked to develop and produce high-value-added products. In addition, as an Officer in charge of quality assurance, he contributed to building a quality management system and has gained abundant experience and professional knowledge, so we appointed him as a candidate.

## 4. Tetsushi Ogawa (August 16, 1978) Reappointment



■ Brief personal history, posts and assignments in the Company

April 2005: Joined Toyota Motor Corporation
December 2010: Left Toyota Motor Corporation
January 2011: Joined Pacific Industrial Co., Ltd.

June 2011: Operating Officer
June 2013: Managing Officer

June 2014: Managing Officer, Member of the Board

June 2015: Senior Managing Officer, Member of the Board January 2017: Senior Managing Officer, Member of the Board

General Manager, Planning & Administration Center General Manager, Strategic Production Planning Center In charge of Corporate Ethics, Safety & Health, Information Systems, Environment, EMS, Risk Management and Manufacturing (current position)

- Number of the Company's shares owned: 65,695
- Reason that the Company appointed Tetsushi Ogawa as a candidate for member of the board:

As an Officer in charge of production planning, Tetsushi Ogawa has led the production site improvement to enhance safety, health, and risk management as an Officer in charge of production planning, and has committed himself to making and implementing a management plan of Pacific Industrial Co., Ltd. and strengthening the governance system as an Officer supervising the headquarters' departments. He has diverse views, including Kaizen Mind, as well as excellent insight, so we appointed him as a candidate.

#### 5. Hisashi Kayukawa (October 24, 1957) Reappointment



■ Brief personal history, posts and assignments in the Company

March 1980: Joined Pacific Industrial Co., Ltd.

June 2009: Operating Officer June 2013: Managing Officer

June 2015: Managing Officer, Member of the Board January 2017: Managing Officer, Member of the Board

General Manager, Valve & Tire Pressure Monitoring System

**Business Unit** 

Deputy General Manager, Technical Planning Center

(current position)

■ Number of the Company's shares owned: 35,500

■ Reason that the Company appointed Hisashi Kayukawa as a candidate for member of the board:

Hisashi Kayukawa has been involved in all production related phases, from development, design, production engineering, and through to production for many years, and has worked on advanced technology development with his abundant experience and knowledge, taking the lead to enhance the Company's technology. We appointed him as a candidate, because of his abundant experience and professional knowledge in this area.

#### 6. Hiroshi Kurokawa (June 28, 1944) Reappointment, Outside Board Member and Independent Officer



■ Brief personal history, posts, assignments in the Company and Important posts concurrently held at other organizations

April 1991: Professor, Faculty of Economics, Gifu Keizai University
April 1995: Professor, Faculty of Business Administration, Gifu Keizai

University

December 2001: Dean, Faculty of Business Administration, Gifu Keizai University

February 2003: President, Gifu Keizai University

June 2010: Member of the Board, Pacific Industrial Co., Ltd.

(current position)

April 2013: Part-time Lecturer, Gifu College of Nursing

April 2013: Professor Emeritus, Gifu Keizai University(current position)

- Duration of assignment of Outside Board Member: Seven (7) years (at the conclusion of this 93rd Ordinary General Meeting of Shareholders)
- Board Meeting attendance in fiscal year 2016: 12/12 (100%)
- Important post concurrently held at another organization: Professor Emeritus, Gifu Keizai University
- The relationship between the organization that he concurrently holds an important post and Pacific Industrial Co., Ltd.

The Company and the organization that Hiroshi Kurokawa concurrently holds an important post have no capital or other business relationship.

■ Reason that the Company appointed Hiroshi Kurokawa as a candidate for Outside Board Member and reason that the Company judged that he can properly perform the task as Outside Board Member :

As an expert in economics and management, Hiroshi Kurokawa has abundant experience and a high level of academic knowledge. In addition, he has been supervising management from an objective standpoint with academic views, by using advanced knowledge he obtained when managing the university as a university president. We appointed him as a candidate, because of his professional knowledge and experience in management.

■ Number of the Company's shares owned: 0

#### 7. Osamu Motojima (December 5, 1948) Reappointment, Outside Board Member and Independent Officer



■ Brief personal history, posts, assignments in the Company and important posts concurrently held at other organizations

July 1987:	Professor, Kyoto University, Plasma Physics Laboratory		
April 1988:	Professor, Institute of Plasma Physics, Nagoya University		
April 1998:	Scientific Advisor, Ministry of Education, Science and Culture		
April 2002:	Director-General, National Institute for Fusion Science		
April 2004:	Vice President, National Institutes of Natural Sciences		
March 2009:	Foreign Member, The Royal Swedish Academy of Engineering		
	Sciences (current position)		
April 2009:	Professor Emeritus, National Institutes for Fusion Science		
	(current position)		
May 2009:	President, Future Energy Research Association (current position)		
July 2010:	Director General, ITER International Fusion Energy Organization		
June 2013:	Professor Emeritus, The Graduate University for Advanced Studies		
	(current position)		
March 2015:	Director General Emeritus, ITER International Fusion Energy		
	Organization (current position)		
June 2015:	Member of the Board, Pacific Industrial Co., Ltd. (current position)		
December 2015:	Advisor to the Chairman, Chubu University (current position)		

- Duration of assignment of Outside Board Member: Two (2) years (at the conclusion of this 93rd Ordinary General Meeting of Shareholders)
- Board Meeting attendance in fiscal year 2016: 12/12 (100%)
- ■Important posts concurrently held at other organizations:

Professor Emeritus, National Institutes for Fusion Science

President, Future Energy Research Association

Director General Emeritus, ITER International Fusion Energy Organization

Advisor to the Chairman, Chubu University

■ The relationship between the organizations that he concurrently holds an important post and Pacific Industrial Co., Ltd.

The Company and the organizations that Osamu Motojima concurrently holds an important post have no capital or other business relationship.

■ Reason that the Company appointed Osamu Motojima as a candidate for Outside Board Member and reason that the Company judged that he can properly perform the task as Outside Board Member :

The Company proposes that we elect Osamu Motojima as Outside Board Member because he has experience in acting as a professor at universities and specialized agencies for many years as well as Director-General of National Institute for Fusion Science and Director General of ITER. He has abundant international experiences and advanced special knowledge of environment and technologies.

■ Number of the Company's shares owned: 0

#### Note:

- 1. No nominee has any special interest in the Company.
- 2. Hiroshi Kurokawa and Osamu Motojima are the nominees for outside board members. Hiroshi Kurokawa and Osamu Motojima have filed as an independent officer to Tokyo Stock Exchange, Inc. and Nagoya Stock Exchange, Inc. When they are elected as an outside board member as proposed, they will continuously perform as an independent officer.
- 3 Liability limitation agreement with outside board members

  The Articles of Incorporation of the Company allows the conclusion of a liability limitation agreement between the Company and outside board

members. When the appointment of Hiroshi Kurokawa and Osamu Mtojima are approved, at the assignment of outside board member, the Company intends to extend the liability limitation agreement which limits the maximum amount of liability to be either higher the previously fixed amount of over 2 million yen or the legal minimum liability.

## Proposal No.3: Election of One (1) Substitute Audit & Supervisory Board Member

We hereby propose that we elect a substitute audit & supervisory board member to avoid the situation that the Company does not satisfy the legal requirement for the number of audit & supervisory board members.

For this agenda, we have received consent of the Audit & Supervisory Board.

The nominee for the substitute audit & supervisory board member is as follows:

## Toshio Kinjo (August 9, 1932) Substitute Outside Audit & Supervisory Board Member



■ Brief personal history, posts, assignments in the Company and important post concurrently held at another organization

April 1988: Dean, Department of Agriculture, Gifu University

June 1995: President, Gifu University

May 2001: Professor Emeritus, Gifu University (current position)
July 2001: Chairman, Gifu Research and Development Foundation

June 2002: Audit & Supervisory Board Member, Pacific Industrial Co., Ltd.

■ Important post concurrently held at another organization: Professor Emeritus, Gifu University

■ The relationship between the organization that he concurrently holds an important post and Pacific Industrial Co., Ltd.

The Company and the organizations that Toshio Kinjo, a nominee for substitute outside audit & supervisory board member, concurrently holds an important post have no capital or other business relationship.

■ Reason that the Company appointed Toshio Kinjo as a candidate for Substitute Outside Audit & Supervisory Board Member and reason that the Company judged that he can properly perform the task as Outside Audit & Supervisory Board Member:

We hereby propose that we elect Toshio Kinjo as a substitute outside audit & supervisory board member because he has acted as outside audit & supervisory board member of the Company for many years and has abundant experiences and excellent insight.

■ Number of the Company's shares owned: 0

#### Note:

- 1. No nominee has any special interest in the Company.
- 2. Liability limitation agreement with outside audit & supervisory board member

The Articles of Incorporation of the Company allows the conclusion of a liability limitation agreement between the Company and outside audit & supervisory board member. When the appointment of Toshio Kinjo is approved, at the assignment of outside audit & supervisory board member, the Company intends to conclude a liability limitation agreement which limits the maximum amount of liability to be either higher the previously fixed amount of over 2 million yen or the legal minimum liability.

# Proposal No.4: Payment of Final Retirement Benefits in Accordance With the Abolishment of the Retirement Benefit Payment System for Outside and Audit & Supervisory Board Members

In the 87<sup>th</sup> Ordinary General Meeting of Shareholders, held on June 18, 2011, Pacific Industrial Co., Ltd. was approved for abolishing the Retirement Benefit System for Board Members, excluding Outside Board Members, as part of reviewing the executive compensation system. To enhance the independence and neutrality of Outside and Audit & Supervisory Board Members on management and further strengthen corporate governance, Pacific Industrial Co., Ltd. has also decided to abolish the Retirement Benefit System for these Board Members at the Board Meeting held on April 27, 2017.

In response to this decision, Pacific Industrial Co., Ltd. expresses its wish to pay retirement benefits to two Outside Board Members who will be re-assigned if Proposal No.2 is approved and four Audit & Supervisory Board Members currently in office when they retire to compensate for their services to date. The amount of payment to each Board Member is determined appropriately according to a certain criterion of Pacific Industrial Co., Ltd, depending on his tenure of office from the date of appointing as Outside or Audit & Supervisory Board Member to the end of the 93rd General Meeting of Shareholders.

The retirement benefits are to be paid when each Board Member retires. For specific amount of payment and payment methods, we would like to leave decision to the Board Meeting for the Outside Board Members and to discussion of Audit & Supervisory Board Members for the same.

The following table shows the brief personal history of the Outside and Audit & Supervisory Board Members for whom payments are discontinued.

Name	Brief personal history
Hiroshi Kurokawa	June 2010 Outside Board Member (current position)
Osamu Motojima	June 2015 Outside Board Member (current position)
Hiroshi Nagata	June 2009 Audit & Supervisory Board Member (current position)
Yasuhiko Fujii	June 2016 Audit & Supervisory Board Member (current position)
Katsuhiro Takahashi	June 2008 Outside Audit & Supervisory Board Member (current position)
Ayao Sakakibara	June 2016 Outside Audit & Supervisory Board Member (current position)