

Consolidated Financial Results

For the Fiscal Year Ended March 31, 2024

Company name: PACIFIC INDUSTRIAL CO., LTD.

Stock exchange listings: Tokyo and Nagoya Stock Exchanges

Stock code number: 7250

URL: <https://www.pacific-ind.co.jp/>

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(Amounts less than one million yen are omitted)

1. Consolidated Financial Results for FY 2023(From April 1, 2023 to March 31, 2024)

(1) Consolidated financial results

(%: changes from the same period of the previous fiscal year)

	Net sales		Operating income		Ordinary income		Net income	
	<i>Millions of yen</i>	%	<i>Millions of yen</i>	%	<i>Millions of yen</i>	%	<i>Millions of yen</i>	%
FY 2023	207,348	8.4	14,456	55.5	18,836	42.6	16,974	82.5
FY 2022	191,254	16.3	9,298	-13.6	13,209	-9.6	9,301	-5.1

(Note) Comprehensive income: FY2023 : 32,579 million yen (170.3%) FY2022 : 12,054 million yen (-40.2%)

	Net income per share	Diluted net income per share	Return on equity	Return on asset	Operating margin
	<i>Yen</i>	<i>Yen</i>	%	%	%
FY 2023	289.48	288.90	11.2	6.8	7.0
FY 2022	155.33	155.02	7.0	5.2	4.9

(Reference) Share of (profit) loss of entities accounted for using equity method:

FY2023 : 1,384 million yen FY2022 : 782 million yen

(2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	<i>Millions of yen</i>	<i>Millions of yen</i>	%	<i>Yen</i>
FY 2023	292,455	167,397	56.9	2,840.12
FY 2022	258,058	138,721	53.4	2,309.07

(Reference) Equity: FY2023: 166,310 million yen FY2022: 137,717 million yen

(3) Cash flow

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalent at end of period
	<i>Millions of yen</i>	<i>Millions of yen</i>	<i>Millions of yen</i>	<i>Millions of yen</i>
FY 2023	35,381	-19,577	-4,660	44,490
FY 2022	24,129	-16,428	-3,509	31,593

2. Cash Dividends

	Annual dividends per share					Total annual dividends	Payout ratio (consolidate)	Dividend on equity (consolidated)
	At end of 1 st quarter	At end of 2 nd quarter	At end of 3 rd quarter	At year-end	Total			
FY2022	<i>Yen</i> —	<i>Yen</i> 20.00	<i>Yen</i> —	<i>Yen</i> 22.00	<i>Yen</i> 42.00	<i>Millions of yen</i> 2,523	% 27.0	% 1.9
FY2023	<i>Yen</i> —	<i>Yen</i> 22.00	<i>Yen</i> —	<i>Yen</i> 55.00	<i>Yen</i> 77.00	<i>Millions of yen</i> 4,543	% 26.6	% 3.0
FY2024 (forecast)	<i>Yen</i> —	<i>Yen</i> 26.00	<i>Yen</i> —	<i>Yen</i> 26.00	<i>Yen</i> 52.00		% 30.5	

3. Forecasts of Consolidated Financial Results for FY2024 (From April 1, 2024 to March 31, 2025)

(%: changes from the same period of the previous fiscal year)

	Net sales		Operating income		Ordinary income		Net income for the year attributable to owners of the parent		Net income per share
	<i>Millions of yen</i>	%	<i>Millions of yen</i>	%	<i>Millions of yen</i>	%	<i>Millions of yen</i>	%	<i>Yen</i>
First half	98,000	-4.5	4,500	-40.0	5,500	-46.8	4,500	-40.2	76.85
FY 2024	200,000	-3.5	11,000	-23.9	13,000	-31.0	10,000	-41.1	170.77

* Notes

(1) Changes in significant subsidiaries during the period: None

(Changes in specified subsidiaries resulting in changes in scope of consolidation)

Newly included: — (company name)

Newly excluded: — (company name)

(2) Changes in accounting policies, accounting estimates and restatements

① Changes in accounting policies with revision of accounting standards : None

② Changes other than ① : None

③ Changes in accounting estimates : Yes

④ Restatement : None

(3) Number of shares issued and outstanding (common stock)

① Number of shares outstanding at end of period (including treasury stock)	FY2023	61,312,896 shares	FY2022	61,312,896 shares
② Number of shares of treasury stock at end of period	FY2023	2,755,384 shares	FY2022	1,670,909 shares
③ Average number of shares during the year ended March 31	FY2023	58,637,984 shares	FY2022	59,886,553 shares

(Reference) Summary of non-consolidated business results

1. Non-Consolidated Financial Result for FY2023 (From April 1, 2023 to March 31, 2024)

(1) Non-consolidated financial results

(%: changes from the same period of the previous fiscal year)

	Net sales		Operating income		Ordinary income		Net income	
	<i>Millions of yen</i>	%	<i>Millions of yen</i>	%	<i>Millions of yen</i>	%	<i>Millions of yen</i>	%
FY 2023	79,144	-4.4	6,247	27.0	12,977	20.7	14,466	75.8
FY 2022	82,784	1.5	4,917	-19.3	10,750	-4.3	8,228	-0.5

	Net income per share	Diluted net income per share
	<i>Yen</i>	<i>Yen</i>
FY 2023	244.83	244.34
FY 2022	136.37	136.11

(1) Non-consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	<i>Millions of yen</i>	<i>Millions of yen</i>	%	<i>Yen</i>
FY 2023	207,972	107,292	51.5	1,816.66
FY 2022	191,397	93,140	48.6	1,548.37

(Reference) Equity: FY2023: 107,194 million yen FY2022: 93,043 million yen

* Indication regarding status of performance of audit procedures

This summary of financial results is not subject to the audit procedures in accordance with the Financial Instruments and Exchange Act. As of the time of disclosure of this summary of financial results, the audit procedures for consolidated financial statements under the Financial Instruments and Exchange Act have not been completed.

* Explanation about appropriate use of the financial results forecasts, and other noteworthy matters

Statements related to the future, including the forecasts of financial results, described in this document are based on information currently available to Pacific industrial and on certain assumptions deemed by Pacific industrial to be rational.

Consolidated Balance Sheets

(Million Yen)

	FY2022 (As of Mar.31, 2023)	FY2023 (As of Mar.31, 2024)		FY2022 (As of Mar.31, 2023)	FY2023 (As of Mar.31, 2024)
(Assets)			(Liabilities)		
Current Assets	90,690	102,147	Current Liabilities	52,635	53,678
Cash and time deposits	32,088	45,120	Trade notes and accounts payable	14,394	13,942
Notes receivable - trade	1,544	1,601	Electronically recorded obligations - operating	6,832	6,530
Accounts receivable	29,683	27,965	Short-term borrowings	1,015	10
Merchandise and finished goods	9,522	7,522	Current portion of long-term borrowings	6,851	6,969
Work in process	7,414	7,689	Accounts payable	5,285	6,749
Raw materials and supplies	6,185	6,797	Accrued expenses	2,226	3,460
Accounts receivable	3,228	4,970	Income taxes payable	2,040	7,044
Other current assets	1,196	644	Consumption taxes payable	107	123
Less: Allowance for doubtful accounts	(173)	(164)	Deposit received	334	403
Fixed Assets	167,367	190,308	Allowance for bonuses	1,605	1,844
Property, Plant and Equipment	111,924	128,980	Notes payable - facilities	120	22
Buildings and structures	32,658	50,445	Other current liabilities	11,822	6,577
Machinery and vehicles	46,081	50,328	Noncurrent Liabilities	66,701	71,380
Tools, Furniture, and fixtures	2,297	2,475	Long-term borrowings	53,350	54,958
Land	10,651	11,414	Deferred tax liabilities	10,042	12,816
Lease Asset	1,311	1,526	Provision for directors retirement benefit	173	180
Construction in progress	18,924	12,789	Net defined benefit liabilities	553	665
Intangible Fixed Assets	11,545	6,059	Other noncurrent liabilities	2,580	2,759
Goodwill	6,219	2,883	Total Liabilities	119,337	125,058
Other	5,325	3,176	(Net assets)		
Investments and Other Assets	43,897	55,267	Shareholders' Equity	107,854	120,941
Investments in securities	36,636	43,493	Capital stock	7,316	7,316
Long-term loans	27	10	Capital surplus	7,686	7,690
Deferred tax assets	364	171	Retained earnings	94,044	108,399
Net defined benefit asset	6,118	10,853	Less: Treasury stock at cost	(1,193)	(2,465)
Other fixed assets	752	741	Valuation and Translation Adjustment	29,862	45,369
Less: Allowance for doubtful accounts	(1)	(2)	Valuation difference on available securities	16,100	19,694
			Foreign currency translation adjustments	13,154	22,094
			Remeasurement of defined benefit plan	608	3,580
			Subscription rights to shares	97	97
			Minority Interests	905	988
			Total Net Assets	138,721	167,397
Total Assets	258,058	292,455	Total Liabilities and Net Assets	258,058	292,455

Consolidated Statements of Income

(Million Yen)

	FY2022 For the Year Ended Mar.31, 2023	FY2023 For the Year Ended Mar.31, 2024
Net sales	191,254	207,348
Cost of sales	168,424	177,558
Gross profit	22,829	29,790
Selling, general and administrative expenses	13,531	15,334
Operating Income (loss)	9,298	14,456
Non-operating income	4,231	4,740
Interest income	103	483
Dividend income	767	896
Equity in earnings of affiliated companies	782	1,384
Foreign exchange gain	1,130	1,348
Gain on sales of investment securities	649	-
Other non-operating income	797	626
Non-operating Expenses	320	360
Interest expense	285	329
Other non-operating expense	35	31
Ordinary income (loss)	13,209	18,836
Extraordinary income	-	15,520
Gain on sales of investment securities	-	15,520
Extraordinary Losses	298	7,903
Loss on sales and retirements of fixed assets	149	350
Impairment loss	148	7,553
Profit (loss) before income taxes and non controlling interests	12,911	26,452
Income taxes	3,498	9,436
Current term net profit (loss)	9,412	17,015
Profit (loss) attributable to non-controlling interests	110	40
Profit (loss) attributable to owners of parent	9,301	16,974