

## Consolidated Financial Results

### For the Fiscal Year Ended March 31, 2022

Company name: PACIFIC INDUSTRIAL CO., LTD.

Stock exchange listings: Tokyo and Nagoya Stock Exchanges

Stock code number: 7250

URL: <https://www.pacific-ind.co.jp/>

Representative: Shinya Ogawa, President

Contact person: Satoshi Watanabe, General Manager of Accounting Dept.

Telephone: +81-584-93-0117

(Amounts less than one million yen are omitted)

#### 1. Consolidated Financial Results for FY 2021 (From April 1, 2021 to March 31, 2022)

##### (1) Consolidated financial results

(%: changes from the same period of the previous fiscal year)

	Net sales		Operating income		Ordinary income		Net income	
	<i>Millions of yen</i>	%	<i>Millions of yen</i>	%	<i>Millions of yen</i>	%	<i>Millions of yen</i>	%
FY 2021	164,472	9.4	10,756	19.9	14,615	30.3	9,803	22.8
FY 2020	150,408	-9.4	8,974	-14.6	11,218	0.8	7,982	10.0

(Note) Comprehensive income: FY2021 : 20,159 million yen ( 28.5%)    FY2020 : 15,693 million yen ( 352.9% )

	Net income per share	Diluted net income per share	Return on equity	Return on asset	Operating margin
	<i>Yen</i>	<i>Yen</i>	%	%	%
FY 2021	161.86	161.52	8.1	6.2	6.5
FY 2020	131.95	131.56	7.6	5.2	6.0

(Reference) Share of (profit) loss of entities accounted for using equity method:

FY2021 : 1,069 million yen    FY2020 : 772 million yen

##### (2) Consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	<i>Millions of yen</i>	<i>Millions of yen</i>	%	<i>Yen</i>
FY 2021	245,439	130,382	52.8	2,138.23
FY 2020	225,531	112,508	49.5	1,846.06

(Reference) Equity: FY2021: 129,534 million yen    FY2020: 111,714 million yen

##### (3) Cash flow

	Cash flows from operating activities	Cash flows from investing activities	Cash flows from financing activities	Cash and cash equivalent at end of period
	<i>Millions of yen</i>	<i>Millions of yen</i>	<i>Millions of yen</i>	<i>Millions of yen</i>
FY 2021	18,317	-17,189	-4,059	26,609
FY 2020	26,988	-18,509	808	28,058

#### 2. Cash Dividends

	Annual dividends per share					Total annual dividends	Payout ratio (consolidate)	Dividend on equity (consolidated)
	At end of 1 <sup>st</sup> quarter	At end of 2 <sup>nd</sup> quarter	At end of 3 <sup>rd</sup> quarter	At year-end	Total			
FY2020	<i>Yen</i> —	<i>Yen</i> 10.00	<i>Yen</i> —	<i>Yen</i> 23.00	<i>Yen</i> 33.00	<i>Millions of yen</i> 2,011	% 25.0	% 1.9
FY2021	<i>Yen</i> —	<i>Yen</i> 16.00	<i>Yen</i> —	<i>Yen</i> 25.00	<i>Yen</i> 41.00	<i>Millions of yen</i> 2,502	% 25.3	% 2.0
FY2022 (forecast)	<i>Yen</i> —	<i>Yen</i> 20.00	<i>Yen</i> —	<i>Yen</i> 22.00	<i>Yen</i> 42.00		% 25.4	

### 3. Forecasts of Consolidated Financial Results for FY2022 (From April 1, 2022 to March 31, 2023)

(%: changes from the same period of the previous fiscal year)

	Net sales		Operating income		Ordinary income		Net income for the year attributable to owners of the parent		Net income per share
	<i>Millions of yen</i>	%	<i>Millions of yen</i>	%	<i>Millions of yen</i>	%	<i>Millions of yen</i>	%	<i>Yen</i>
First half	90,500	14.8	4,500	-10.4	5,000	-13.7	3,500	-20.1	57.77
FY 2022	178,000	8.2	12,500	16.2	14,000	-4.2	10,000	2.0	165.07

#### \* Notes

(1) Changes in significant subsidiaries during the period: Yes

(Changes in specified subsidiaries resulting in changes in scope of consolidation)

Newly included: — (company name)

Newly excluded: 2 companies (company name) AUGUST FRANCE HOLDING COMPANY SAS  
PACIFIC INDUSTRIES CHINA CORPORATION

(2) Changes in accounting policies, accounting estimates and restatements

① Changes in accounting policies with revision of accounting standards : Yes

② Changes other than ① : None

③ Changes in accounting estimates : None

④ Restatement : None

(3) Number of shares issued and outstanding (common stock)

① Number of shares outstanding at end of period (including treasury stock)	FY2021	61,312,896 shares	FY2020	61,312,896 shares
② Number of shares of treasury stock at end of period	FY2021	732,655 shares	FY2020	798,055 shares
③ Average number of shares during the year ended March 31	FY2021	60,564,126 shares	FY2020	60,497,086 shares

#### (Reference) Summary of non-consolidated business results

##### 1. Non-Consolidated Financial Result for FY2021 (From April 1, 2021 to March 31, 2022)

(1) Non-consolidated financial results

(%: changes from the same period of the previous fiscal year)

	Net sales		Operating income		Ordinary income		Net income	
	<i>Millions of yen</i>	%	<i>Millions of yen</i>	%	<i>Millions of yen</i>	%	<i>Millions of yen</i>	%
FY 2021	81,543	-0.3	6,096	19.9	11,237	49.6	8,268	65.8
FY 2020	81,820	-9.0	5,083	-2.5	7,512	1.9	4,986	23.5

	Net income per share	Diluted net income per share
	<i>Yen</i>	<i>Yen</i>
FY 2021	135.52	135.23
FY 2020	81.81	81.57

(1) Non-consolidated financial position

	Total assets	Net assets	Equity ratio	Net assets per share
	<i>Millions of yen</i>	<i>Millions of yen</i>	%	<i>Yen</i>
FY 2021	183,475	90,800	49.4	1,486.22
FY 2020	170,909	81,464	47.6	1,333.95

(Reference) Equity: FY2021: 90,702 million yen FY2020: 81,323 million yen

\* Indication regarding status of performance of audit procedures

This summary of financial results is not subject to the audit procedures in accordance with the Financial Instruments and Exchange Act. As of the time of disclosure of this summary of financial results, the audit procedures for consolidated financial statements under the Financial Instruments and Exchange Act have not been completed.

\* Explanation about appropriate use of the financial results forecasts, and other noteworthy matters

Statements related to the future, including the forecasts of financial results, described in this document are based on information currently available to Pacific industrial and on certain assumptions deemed by Pacific industrial to be rational.

# Consolidated Balance Sheets

(Million Yen)

	FY2020 (As of Mar.31, 2021)	FY2021 (As of Mar.31, 2022)		FY2020 (As of Mar.31, 2021)	FY2021 (As of Mar.31, 2022)
(Assets)			(Liabilities)		
Current Assets	71,456	82,351	Current Liabilities	47,874	44,910
Cash and time deposits	28,332	27,014	Trade notes and accounts payable	12,005	13,189
Trade notes and accounts receivable	24,027	-	Electronically recorded obligations - operating	7,566	8,095
Notes receivable - trade	-	1,495	Short-term borrowings	4,188	1,015
Accounts receivable	-	28,503	Current portion of long-term borrowings	9,614	5,986
Merchandise and finished goods	6,969	7,834	Accounts payable	5,057	4,387
Work in process	4,383	6,209	Accrued expenses	2,502	2,536
Raw materials and supplies	4,148	6,429	Income taxes payable	2,404	3,234
Accounts receivable	3,113	4,164	Consumption taxes payable	679	491
Other current assets	614	859	Deposit received	172	191
Less: Allowance for doubtful accounts	(133)	(159)	Allowance for bonuses	1,536	1,671
Fixed Assets	154,075	163,087	Notes payable - facilities	19	85
Property, Plant and Equipment	101,983	104,348	Other current liabilities	2,127	4,025
Buildings and structures	28,781	30,218	Noncurrent Liabilities	65,148	70,146
Machinery and vehicles	48,227	47,797	Long-term borrowings	52,480	55,099
Tools, Furniture, and fixtures	5,816	2,140	Deferred tax liabilities	10,388	11,455
Land	10,089	10,456	Provision for directors retirement benefit	161	160
Lease Asset	1,104	1,036	Net defined benefit liabilities	716	610
Construction in progress	7,963	12,699	Other noncurrent liabilities	1,401	2,821
Intangible Fixed Assets	12,640	12,063	Total Liabilities	113,023	115,056
Goodwill	7,304	6,751	(Net assets)		
Other	5,336	5,312	Shareholders' Equity	94,700	102,265
Investments and Other Assets	39,450	46,675	Capital stock	7,316	7,316
Investments in securities	32,497	38,473	Capital surplus	7,643	7,683
Long-term loans	60	43	Retained earnings	79,964	87,470
Deferred tax assets	259	433	Less: Treasury stock at cost	(224)	(205)
Net defined benefit asset	5,903	6,791	Valuation and Translation Adjustment	17,013	27,268
Other fixed assets	732	940	Valuation difference on available securities	14,893	18,284
Less: Allowance for doubtful accounts	(3)	(8)	Foreign currency translation adjustments	1,135	7,602
			Remeasurement of defined benefit plan	985	1,381
			Subscription rights to shares	141	97
			Minority Interests	652	751
			Total Net Assets	112,508	130,382
Total Assets	225,531	245,439	Total Liabilities and Net Assets	225,531	245,439

## Consolidated Statements of Income

(Million Yen)

	FY2020 For the Year Ended Mar.31, 2021	FY2021 For the Year Ended Mar.31, 2022
Net sales	150,408	164,472
Cost of sales	129,280	141,002
Gross profit	21,127	23,469
Selling, general and administrative expenses	12,152	12,712
Operating Income (loss)	8,974	10,756
Non-operating income	2,665	4,242
Interest income	36	46
Dividend income	625	733
Equity in earnings of affiliated companies	772	1,069
Foreign exchange gain	627	1,192
Subsidy income	18	589
Other non-operating income	584	611
Non-operating Expenses	421	383
Interest expense	365	334
Other non-operating expense	55	49
Ordinary income (loss)	11,218	14,615
Extraordinary Losses	965	810
Loss on sales and retirements of fixed assets	162	810
Settlement package	802	—
Profit (loss) before income taxes and non controlling interests	10,253	13,805
Income taxes	2,273	3,937
Current term net profit (loss)	7,979	9,868
Profit (loss) attributable to non-controlling interests	(3)	64
Profit (loss) attributable to owners of parent	7,982	9,803